

Schedule 7

Comparative Cost of Membership per Month

1. The cost of membership per month has been calculated on the following basis:
 - (a) Separate individual and corporate fees (as at February 2006); and
 - (b) The cost of 4 peak time squash courts booking (1 court per week) at the membership price per court (as at February 2006.)

2. Joining fees, if applicable, have not been included in this calculation due to the fact that they vary with special offers and are often waived.

Club	Individual membership fee/ month	Corporate membership fee/ month	Members Peak-time court fee	Cost of four courts	Total cost of membership
Lambs	£54.50	£42 (approx)	(40 mins)	Inclusive	Individual - £54.50 Corporate - £42
Finsbury Leisure Centre	£36	-	£6.30 (40 mins)	£25.20	£61.20
Holmes Place Health Club	£90	£83	£5 (40 mins)	£20	Individual - £110 Corporate - £103
Saddlers Sports Centre	£35	-	£2.50 (30 mins)	£10 (30 mins) £20 (60 mins)	£45 (30 mins courts) £55 (60 mins courts)
Slim Jims	£63	£50-60 (£55 average)	£5 (30 mins)	£20 (30 mins) £40 (60 mins)	Individual - £83 (30 mins), £103 (60 mins) Corporate - £75 (30 mins), £95 (60 mins)
Champneys City Point	£125	£105	(30 mins)	Inclusive	Individual - £125 Corporate - £105
Spitalfields Health and Fitness Club	£42	-	(40 mins)	Inclusive	£42
Cannon Sports Club	£83	£78	(30 mins)	Inclusive	Individual - £83 Corporate - £78
London Bridge Health and Fitness	£39.50	£25-34	(40 mins)	Inclusive	Individual - £39.50 Corporate - £25-34

Analysis:

1. Of the alternative facilities, only Spitalfields (closing by end of 2006) and London Bridge are, in fact, cheaper than Lambs, as at February 2006. Saddlers may work out cheaper on the basis that a member plays for 30 minutes only per session, but that is not directly comparable to a 40 minute court at Lambs. The remaining clubs are significantly more expensive for both individual and corporate membership.
2. Pan-Leisure has not compared like for like, for example:
 - (a) the cheaper corporate rate at Champneys (£105/month) has been compared with the individual rate, at Lambs (£54.50/month – as provided by Pan-Leisure). Corporate membership at Lambs is £42/month and it is this figure that should be compared to the corporate rates quoted in the Pan-Leisure report.
 - (b) The Pan-Leisure report refers to the Champneys fee of £108/month which is in fact in respect of corporate membership, whereas the individual rate of £125/month is not mentioned in the report.
 - (c) Holmes place corporate rate is £83/ month and individual rate £90/month, not mentioned in Pan-Leisure.

February 2006 - Squash Membership Fees Data

Club	Courts	Telephone No.	Fees
Finsbury Leisure Centre	4	020 7253 2346	£36/month Pay £5.40 off-peak per 40 min court Pay £6.30 peak per 40 min court Non members £5.40 off-peak per 40 min court £7.80 peak per 40 min court
Holmes Place Health Club	2	020 7448 5454	£90 Individual/ £83 Corporate. Pay for court £5 peak/ £3 off peak. £15-20 to bring a guest.
Saddlers Sports Centre	4	020 7040 5656	£35/month. £2.50 half hour Do not have to be a member to play. Pay £4.50/half hour but do not get the same booking rights as members (can only book 3 days in advance and need to pay upfront.)
Slim Jims	2	020 7247 9982	£63/month. £50-60/month corporate. If sign up for 1 yr £49/month. Pay for courts £5/half hour.
Champneys City Point	2	020 7920 6202	£125/month individual. £105/month corporate rate.
Spitalfields Health and Fitness Club	3	020 7655 4316	No contract membership £42/month If sign for 6 months, £37/month, plus £10 membership fee (February offer). No payment for courts. Club is closing at the earliest in Nov 2006.
Cannon Sports Club	3	020 7283 0101	£78/month corporate. £83/individual. No payment for courts. Feb special, no joining fee. (Normal joining fee is £25.)
London Bridge Health and Fitness	3	020 7623 6895	£39.50 individual, £10 joining fee. £25-34 corporate, £10 joining fee. No payment for courts.